**Supplementary file- Jobemers 223**

**Article Title:** Effects of Entrepreneurial Networking on Performance of Small and Medium Enterprises in Mombasa County

**Table 1:** Sample size

|  |  |  |  |
| --- | --- | --- | --- |
| **SMEs Sectors**  | **Population**  | **Sample**  | **Percentage**  |
| Information technology  | 214  | 36  | 10  |
| Transport and logistics  | 352  | 59  | 20  |
| Agriculture  | 456  | 76  | 20  |
| Entertainment and sports  | 315  | 52  | 15  |
| Tourism  | 413  | 68  | 20  |
| Trade  | 244  | 43  | 15  |
| Total  | 1994  | 333  | 100  |

*Source: Researcher (2024)*

**Table 2:** Entrepreneurial networking within organization

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Statements  |  | SA | A | UD | D | SD | Mean  | Sd |
| Our firm has built partnership with competitors and share creative ideas quite often. | F | 87 | 117 | 25 | 16 | 18 | 3.90 | 1.13 |
| % | 33.1 | 44.5 | 9.5 | 6.1 | 6.8 |  |  |
| Our firm often interacts with competitors to stimulate innovative product ideas. | F | 100 | 111 | 13 | 21 | 18 | 3.96 | 1.17 |
| % | 38.8 | 42.2 | 4.9 | 8.0 | 6.8 |  |  |
| Our firm often interacts with competitors to develop new innovative products. | F | 23 | 53 | 19 | 70 | 98 | 2.36 | 1.38 |
| % | 8.7 | 20.2 | 7.2 | 26.6 | 37.3 |  |  |
| Our firm often interacts and cooperates with competitors to test new innovative products. | F | 107 | 78 | 12 | 29 | 37 | 3.71 | 1.44 |
| % | 40.7 | 29.7 | 4.6 | 11.0 | 14.1 |  |  |
| Total number of respondents (n=263) |  |  |  |  |  |  |  |  |

*Sources:* *Research Data (2024)*

**Table 3:** Correlation on entrepreneurial networking and performance of SMEs

|  |  |  |
| --- | --- | --- |
| **N=271** | **SME Performance** | **Entrepreneurial networking** |
| SME Performance  | 1 | .459\*\* |
| Entrepreneurial networking | .415\*\* | 1 |

 *\*\* Correlation is significant at the 0. 01 level (2-tailed)*

Source: *Survey Data (2024)*

**Table 4:** Multiple regression model summary

|  |  |  |  |
| --- | --- | --- | --- |
| **R**  | **R Square**  | **Adjusted R** **Square**  | **Std. Error of the Estimate**  |
| .601a  | .362  | .352  | .67142  |

 Sources: Research Data (2024)

**Table 5:** Regression model fitness results

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|   | **Sum of Squares**  | **df**  | **Mean Square**  | **F**  | **Sig.**  |
| Regression  | 65.910  | 4  | 16.478  | 36.551  | .000b  |
| Residual  | 116.309  | 258  | .451  |   |   |
| Total  | 182.219  | 262  |   |   |   |

 *Sources: Research Data (2024)*

*a***Table 6:** Regression model coefficients

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|   | Unstandardized Coefficients | Standardized Coefficients | t | Sig. |
|   | **B** | **Std. Error** | **Beta** |
| (Constant) | .967 | .216 |   | 4.486 | .000 |
| Entrepreneurial networking | .192 | .045 | .229 | 4.227 | .000 |

*Sources: Research Data (2024)*