**Supplementary file- Jobemers 223**

**Article Title:** Effects of Entrepreneurial Networking on Performance of Small and Medium Enterprises in Mombasa County

**Table 1:** Sample size

|  |  |  |  |
| --- | --- | --- | --- |
| **SMEs Sectors** | **Population** | **Sample** | **Percentage** |
| Information technology | 214 | 36 | 10 |
| Transport and logistics | 352 | 59 | 20 |
| Agriculture | 456 | 76 | 20 |
| Entertainment and sports | 315 | 52 | 15 |
| Tourism | 413 | 68 | 20 |
| Trade | 244 | 43 | 15 |
| Total | 1994 | 333 | 100 |

*Source: Researcher (2024)*

**Table 2:** Entrepreneurial networking within organization

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Statements |  | SA | A | UD | D | SD | Mean | Sd |
| Our firm has built partnership with competitors and share creative ideas quite often. | F | 87 | 117 | 25 | 16 | 18 | 3.90 | 1.13 |
| % | 33.1 | 44.5 | 9.5 | 6.1 | 6.8 |  |  |
| Our firm often interacts with competitors to stimulate innovative product ideas. | F | 100 | 111 | 13 | 21 | 18 | 3.96 | 1.17 |
| % | 38.8 | 42.2 | 4.9 | 8.0 | 6.8 |  |  |
| Our firm often interacts with competitors to develop new innovative products. | F | 23 | 53 | 19 | 70 | 98 | 2.36 | 1.38 |
| % | 8.7 | 20.2 | 7.2 | 26.6 | 37.3 |  |  |
| Our firm often interacts and cooperates with competitors to test new innovative products. | F | 107 | 78 | 12 | 29 | 37 | 3.71 | 1.44 |
| % | 40.7 | 29.7 | 4.6 | 11.0 | 14.1 |  |  |
| Total number of respondents (n=263) |  |  |  |  |  |  |  |  |

*Sources:* *Research Data (2024)*

**Table 3:** Correlation on entrepreneurial networking and performance of SMEs

|  |  |  |
| --- | --- | --- |
| **N=271** | **SME Performance** | **Entrepreneurial networking** |
| SME Performance | 1 | .459\*\* |
| Entrepreneurial networking | .415\*\* | 1 |

*\*\* Correlation is significant at the 0. 01 level (2-tailed)*

Source: *Survey Data (2024)*

**Table 4:** Multiple regression model summary

|  |  |  |  |
| --- | --- | --- | --- |
| **R** | **R Square** | **Adjusted R**  **Square** | **Std. Error of the Estimate** |
| .601a | .362 | .352 | .67142 |

Sources: Research Data (2024)

**Table 5:** Regression model fitness results

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Sum of Squares** | **df** | **Mean Square** | **F** | **Sig.** |
| Regression | 65.910 | 4 | 16.478 | 36.551 | .000b |
| Residual | 116.309 | 258 | .451 |  |  |
| Total | 182.219 | 262 |  |  |  |

*Sources: Research Data (2024)*

*a***Table 6:** Regression model coefficients

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|  | **B** | **Std. Error** | **Beta** |
| (Constant) | .967 | .216 |  | 4.486 | .000 |
| Entrepreneurial networking | .192 | .045 | .229 | 4.227 | .000 |

*Sources: Research Data (2024)*